

RAID INC. HELPS NEWSBANK, INC. TO PRESERVE HISTORY



Case Study: NewsBank, Inc.

RAID Inc. Delivers Premier Information Provider Customized Solution Achieving High Performance and Scalability for Over 200TB of Data

NewsBank, Inc. one of the world's premier information providers for more than 35 years, has long relied on storage solutions from RAID Inc. for many business critical, real-time online image storage applications. Its Readex division offers students and scholar's access to a wealth of digitized historical collections covering four centuries of history, culture, and daily life in America. Using RAID's Falcon series and X-Class systems provides the organization with unprecedented storage availability and capacity expansion at an attractive price point.

The challenge

NewsBank images millions of pages of historical documents and archival newspapers dating back to the 1600s. Academic libraries purchase subscriptions to this extensive historical resource. NewsBank's archives account for more than 200 terabytes of data that must be easily accessible to NewsBank subscribers. The internal production systems responsible for scanning these materials also needed to expand storage capabilities in an economical manner and yet be high performance.

The solution

RAID uses a building block approach, utilizing several product families to customize the best overall solution. For NewsBank, the adopted solution was a combination of RAID's X-Class robust Fibre Channel to Fibre Channel storage, and the cost-effective Falcon series. The Falcon series utilizes lower cost SATA disk drives, ultimately lowering the overall cost per gigabyte, while delivering the necessary performance and scalability that Newsbank requested.

"RAID offered exactly what we wanted," said Steve Osterlund, Vice President of Systems Engineering for NewsBank, Inc. "The systems perform well and give us the ability to scale up as needed. After ordering a system we are up and running with it in just a week."

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The results

With RAID's highly scalable solutions, NewsBank can finally meet the demand of their continuously growing storage needs. The speed and reliability of RAID solutions offers the company a strong competitive advantage, with the ability to deliver fast access to a rich set of online resources.

"We appreciate the ability to make incremental expansions, without a long lead time or large cost outlay," Osterlund said. "The price point for the systems and service was more attractive than competing offerings. And the support we've received has been outstanding. RAID, Inc. is one of the best companies I've ever dealt with."

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About NewsBank, Inc.

NewsBank, Inc. has been one of the world's premier information providers for more than 35 years. NewsBank's comprehensive, Web-based resources satisfy the diverse news and information requirements of public libraries, colleges and universities, schools, government and military libraries, genealogists, professionals and researchers. Additionally, NewsBank's extensive, turnkey media services enable its publishing partners to effectively leverage their content to generate additional revenue.

NewsBank's Readex division offers colleges and universities authoritative digital editions of American historical collections that help students and scholars explore four centuries of history, culture and daily life. Genealogists can use NewsBank's Web-based collections of historical and modern documents, publications and records to research their family histories.

For more information, please visit RAID Incorporated at www.raidinc.com.

A Consultative Approach to All Your Storage Needs

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